

NATIONAL SKI COUNCIL FEDERATION

May 29, 2015

NSCF Council Presidents

RE: New Insurance Benefit Available

Council Presidents:

Your National NSCF Board has been working thru the NSCF Insurance Committee for the last twelve months to develop general liability insurance coverage which could be made available to member clubs. This project has been completed.

After extending a solicitation for proposals to a number of agencies and reviewing the bids received, the Board, by a vote of the Councils, has selected Cornerstone Risk Management's proposal and has authorized them to offer coverage to member clubs.

The NSCF Board decided this benefit was needed because many member clubs were rejected for coverage due to the typical club's small size. Underwriters were unwilling to cover an individual club. Many other sports (cycling, water skiing, soft ball, etc.) allow individual clubs to purchase coverage thru their national organization. Underwriters are willing to offer coverage to these larger risk pools.

Once Cornerstone's offering materials have been prepared and approved by NSCF, they will be posted to the NSCF website and notice will be sent to the Council Presidents who should forward this material to the individual clubs. Councils may wish to include this information in their newsletters and web sites. Cornerstone will have a link on the NSCF web site that the clubs can go to for more information and to apply for coverage.

Please emphasize to your clubs that this insurance is completely optional. Each club may elect to purchase general liability coverage thru Cornerstone or any other agency or purchase no coverage at all. NSCF receives no income from the sale of these policies.

For more information, please contact:

Dana Cagen

Team Leader/Producer

Cornerstone Risk Management

111 Main Street, Suite 4

Brattleboro, VT 05301

Dana.Cagen@cornerstone-na.com, (808) 856-6986

Dan Geiger, a member of the NSCF Insurance Committee will also respond to any questions you may have at: dangeiger17@gmail.com or 859-797-4212.

The Board believes this optional coverage will be a benefit to clubs looking for insurance. After one year we will evaluate the results of our relationship with Cornerstone and make changes as needed.

Respectfully,



Joe Harvis
NSCF President

cc: Dan Geiger, Sandra Knapp

